City of South Bend, Indiana 2018 Budget

Fund 226 - Liability Insurance

| Fund Type | Liability Insurance | | | | | Control | | | | | |
|-----------------------------|---------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------------|----------|
| Γ | | | 2017 | ſ | 2018 | | | | | Budget | |
| | 2015 | 2016 | Amended | 06/30/17 | Adopted | | Forecast | | | Variance | % |
| | Actual | Actual | Budget | Actual | Budget | 2019 | 2020 | 2021 | 2022 | 2017-2018 | Change |
| Revenue | | | | | | | | | | | |
| Charges for Services | 1,222,767 | 2,221,491 | 2,927,618 | 1,462,988 | 2,058,123 | 3,016,925 | 3,077,264 | 3,138,809 | 3,201,585 | (869,495) | -30% |
| Interest Earnings | 29,150 | 42,151 | 47,792 | 21,298 | 40,000 | 40,800 | 41,616 | 42,448 | 43,297 | (7,792) | -16% |
| Other Income | 95,248 | 14,187 | 648,935 | 36,642 | 2,000 | 2,040 | 2,081 | 2,122 | 2,165 | (646,935) | -100% |
| Transfers In | - | - | - | - | - | - | - | - | - | - | - |
| Total Revenue | 1,347,165 | 2,277,829 | 3,624,345 | 1,520,928 | 2,100,123 | 3,059,765 | 3,120,961 | 3,183,380 | 3,247,047 | (1,524,222) | -42% |
| Expenditures by Type | | | | | | | | | | | |
| Personnel | | | | | | | | | | | |
| Salaries & Wages | 153,506 | 141,774 | 176,614 | 89,453 | 183,988 | 184,607 | 188,300 | 192,065 | 195,907 | 7,374 | 4% |
| Fringe Benefits | 66,042 | 70,991 | 92,185 | 46,139 | 93,457 | 96,180 | 99,239 | 102,407 | 105,686 | 1,272 | 1% |
| Total Personnel | 219,548 | 212,765 | 268,799 | 135,592 | 277,445 | 280,787 | 287,539 | 294,472 | 301,592 | 8,646 | 3% |
| | | | | | | | | | , , , | | |
| Supplies | 29,641 | 14,130 | 21,062 | 6,693 | 26,076 | 26,076 | 26,076 | 26,076 | 26,076 | 5,014 | 24% |
| | | | | | | | | | | | |
| Services & Charges | | | | | | | | | | | |
| Professional Services | 166,926 | 262,112 | 237,361 | 148,694 | 188,929 | 189,969 | 191,030 | 192,112 | 193,215 | (48,432) | -20% |
| Printing & Advertising | - | - | 55 | - | - | - | - | - | - | (55) | -100% |
| Education & Training | 24,110 | 28,361 | 20,703 | 6,943 | 25,500 | 25,500 | 25,500 | 25,500 | 25,500 | 4,797 | 23% |
| Travel | 7,473 | 4,389 | 5,845 | 737 | 6,050 | 6,050 | 6,050 | 6,050 | 6,050 | 205 | 4% |
| Repairs & Maintenance | 903 | 3,874 | 3,500 | 1,408 | 3,500 | 3,500 | 3,500 | 3,500 | 3,500 | | 0% |
| Other Interfund Allocations | 32,242 | 41,136 | 80,573 | 40,284 | 111,929 | 113,989 | 116,090 | 118,233 | 120,420 | 31,356 | 39% |
| Insurance | 1,344,998 | 1,047,621 | 1,401,364 | 569,464 | 1,012,835 | 1,021,664 | 1,030,670 | 1,039,855 | 1,049,225 | (388,529) | -28% |
| Other Services & Charges | 676,193 | 581,351 | 1,798,324 | 730,312 | 1,106,600 | 1,206,600 | 1,206,600 | 1,206,600 | 1,206,600 | (691,724) | -38% |
| Total Services & Charges | 2,252,845 | 1,968,844 | 3,547,725 | 1,497,841 | 2,455,343 | 2,567,272 | 2,579,440 | 2,591,850 | 2,604,510 | (1,092,382) | -31% |
| Capital | - | w | 19 | - | - | 12 | - | - | - | - | - |
| Total Expenditures | 2,502,034 | 2,195,739 | 3,837,586 | 1,640,126 | 2,758,864 | 2,874,135 | 2,893,054 | 2,912,399 | 2,932,178 | (1,078,722) | -28% |
| · | | 07 (0) | ~ ~ | | | | ~ * | ~ ~ | | / | |
| Net Surplus / (Deficit) | (1,154,869) | 82,090 | (213,241) | (119,198) | (658,741) | 185,630 | 227,906 | 270,981 | 314,869 | | |
| Beginning Cash Balance | 5,673,981 | 4,519,282 | 4,599,205 | | 4,385,964 | 3,727,223 | 3,912,853 | 4,140,759 | 4,411,740 | Cash Res | erve |
| Cash Adjustments | 170 | (2,167) | - | | - | - | - | - | - | 50% of Annual e | xpenditu |
| Ending Cash Balance | 4,519,282 | 4,599,205 | 4,385,964 | | 3,727,223 | 3,912,853 | 4,140,759 | 4,411,740 | 4,726,610 | | |
| Cash Reserves Target | 625,509 | 1,097,870 | 1,918,793 | | 1,379,432 | 1,437,068 | 1,446,527 | 1,456,199 | 1,466,089 | | |

Fund Purpose:

This internal service fund handles operations relating to business insurance and claims--property, liability, workers compensation, etc.—and the operation of the Safety & Risk Department. Revenues for this fund come from other City funds that pay a share proportionate to their anticipated liability expenses.

Explain Significant Revenue, Expenditure and Staffing Changes/Variances Below:

Workers' Compensation claim stop loss is estimated to be significantly reduced going forward, reducing revenues. The Safety & Risk Department is working towards furthering best practices for safety and, therefore, increasing supply expenditures under the assumption that prevention upfront will reduce workers' compensation claims, thus saving the City money in the future. The City's legal team continues to manage all claims against the City and has greatly reduced the amount of money paid out. This practice has allowed the City to see significant reductions in claims payouts over the past few years. Due to the Legal Department's excellent work, the 2018 budget for liability claims expense was reduced by \$900,000. Also, the allocation to the Police and Fire Departments in the General Fund was reduced by \$900,000 to take advantage of these low claim results.

| Staffing (Full-Time Employees only) | 2017 | | | 2018 | | | | | |
|---|-----------------------|--------|--------|----------|----------|------|------|------|--|
| | 2016 Amended 06/30/17 | | | Proposed | Forecast | | | | |
| Position | Actual | Budget | Actual | Budget | 2019 | 2020 | 2021 | 2022 | |
| | | | | | | | | | |
| Non-Bargaining | | | | | | | | | |
| Director of Safety & Risk | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | |
| Workers' Compensation Specialist | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | |
| Claims Adjuster | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | |
| Assistant City Attorney * | 0.0 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | |
| 71 11 12 11 10 10 10 10 10 10 10 10 10 10 10 10 | | | | | | | | | |
| Total Non-Bargaining | 3.0 | 3.5 | 3.5 | 3.5 | 3.5 | 3.5 | 3.5 | 3.5 | |

^{*} One attorney is paid 50% in Fund 101 and 50% in Fund 226



City of South Bend, Indiana 2018 Budget

Fund 226 - Liability Insurance

Accomplishments, Goals, KPI's

2017 Accomplishments & Outcomes

- As of June 30, 2017, the City's liability claims were \$95,000. This is \$66,000 less than the same time last year (\$161,000 at June 30, 2016).
- The Safety & Risk Department is working towards furthering best practices for safety and, therefore, increasing supply expenditures under the assumption that prevention upfront will reduce workers' compensation claims, thus saving the City money in the future.
- Reduction of cost related to workplace injuries of 12% over from 2016 to 2017
- Reported injuries have increased to capture early onsets of injuries, this allows early treatment which results in lower cost
- Certified 32 management personnel in "Supervisor Safety Development" through National Safety Council, which will allow an understanding of safety regulations and reduction in workplace injuries, property damage and total claims
- Reduction of vehicle incidents by 42% from 2016 to 2017

2018 Department Goals & Objectives and Linkage to City Results

Well-Governed and Administered City

Priority Based Budgeting Result: Fosters enduring financial strength and fiscal sustainability

- Due to the Legal Department's excellent work, the budget for liability claims expense was reduced by \$900,000 from 2017 to 2018

Priority Based Budgeting Result: Maintains, protects, and invests in robust physical, financial, human and technological assets

- The Safety & Risk Department is working towards furthering best practices for safety in the workplace

Priority Based Budgeting Result: Ensures reliable compliance with regulations and well-managed risk

- The City's legal team continues to manage all claims against the City and has greatly reduced the amount of money paid out

Key Performance Indicators (KPI's)

| Measure | Type | Long Term Goal | 2015 Actual | 2016 Actual | 2017 Estimated | 2018 Target |
|-------------------------------------|---------|--------------------------|----------------|----------------|-------------------|----------------|
| - Workers' compensation claims paid | outcome | \$400,000 | \$700,080 | \$479,866 | \$444,386 | \$430,000 |
| - Employee trainings held | quality | 40 hours per employee | 14 hr. per | 22 hr. per | 29 hr. per | 35 hr. per |

Types: output, efficiency, effectiveness, quality, outcome, technology

2018 Significant Changes/Challenges/Opportunities

- Workers' Compensation claim stop loss is estimated to be significantly reduced going forward, reducing revenues
- Working with local medical providers to start follow up visits via teleconference visits to reduce cost to the City
- Moved all required commercial driver drug and alcohol testing to the city clinic to reduce downtime to the department and cost to the City
- Continue audits to evaluate compliance and measure risk exposures, as well as early intervention to catch "damages" and injuries before they occur
- Development of prevention programs to educate and provide the proper "tools" for injury and damage elimination
- Continue to develop a culture of safety throughout the City